

## Client Risk Assessment Questionnaire

### 1. Purpose of Document

To create the proper portfolio to help achieve your goals and objectives, it is necessary to understand the time horizon for this investment program, as well as your long-term goals and expectations. It is also important to understand and document your level of comfort with the risk associated with this investment program, as well as your financial ability to accept this risk. The Client Risk Assessment Questionnaire is one of the first steps in creating the proper portfolio, determining the best asset mix for an investment and documenting your risk profile. Please indicate your answers to the questions and score each section using the guideline below. Once complete, score your overall profile. The weight to give each answer is shown in parenthesis behind each answer.

### 2. Risk Assessment

#### A) Time Horizon

Your current situation and future income needs.

A-1. What is your current age?

Less than 45 (5)

45 to 55 (4)

56 to 65 (3)

66 to 75 (2)

Older than 75 (1)

Score \_\_\_\_\_

Score for Section A: \_\_\_\_\_

A-2. When do you expect to start drawing income?

Not for at least 20 years (5)

In 10 to 20 years (4)

In 5 to 10 years (3)

Not now, but within 5 years (2)

Immediately (1)

Score \_\_\_\_\_

10 = Aggressive Growth

8-9 = Growth

5-7 = Moderate

3-4 = Conservative

2 = Ultra Conservative

#### B) Long-Term Goals and Expectations

Your views of how an investment should perform over the long term.

B-1. What is your goal for this investment?

To grow aggressively (5)

To grow significantly (4)

To grow moderately (3)

To grow with caution (2)

To avoid losing money (1)

Score \_\_\_\_\_

Score for Section B: \_\_\_\_\_

B-2. Assuming normal market conditions, what would you expect from this investment over time?

To generally keep pace with the stock market (5)

To slightly trail the stock market, but make a good profit (4)

To slightly trail the stock market, but make modest profits (3)

To have some stability, but make modest profits (2)

To have a degree of stability, but make small profits (1)

Score \_\_\_\_\_

14-15 = Aggressive Growth

11-13 = Growth

8-10 = Moderate

5-7 = Conservative

3-4 = Ultra Conservative

B-3. Suppose the stock market performs unusually poor over the next decade. What would you expect from this investment?

To lose money (5)

To make very little or nothing (4)

To eke out a little gain (3)

To make a modest gain (2)

To be little affected by what happens in the stock market (1)

Score \_\_\_\_\_

**C) Short-Term Risk Attitudes**

Your attitude toward short-term volatility.

C-1. Which of these statements would best describe your attitude about the next three years' performance of this investment?

I don't mind losing money (5)

I can tolerate a loss (4)

I can tolerate a small loss (3)

I'd have a hard time tolerating any losses (2)

I'd need to see at least a little return (1)

Score \_\_\_\_\_

Score for Section C: \_\_\_\_\_

C-2. Which of these statements would best describe your attitude about the next three months' performance of this investment?

Who cares? One calendar quarter means nothing (5)

I wouldn't worry about losses in that time frame (4)

If I suffered a loss of greater than 10%, I'd get concerned (3)

I can only tolerate small short-term losses (2)

I'd have a hard time stomaching any losses (1)

Score \_\_\_\_\_

10 = Aggressive Growth

8-9 = Growth

5-7 = Moderate

3-4 = Conservative

2 = Ultra Conservative

Overall score for all sections (A, B & C): \_\_\_\_\_

33-35 = Aggressive Growth

25-32 = Growth

18-24 = Moderate

11-17 = Conservative

7-10 = Ultra Conservative

Scored risk profile: \_\_\_\_\_

Chosen risk profile: \_\_\_\_\_

If you have chosen a risk profile that is different from your scored risk profile, it may only be two scores more aggressive than the scored profile, and four scores more conservative. Further, if you have chosen a risk profile that is different from your scored risk profile, you acknowledge that independently of your Avantax Wealth Management<sup>SM</sup> Advisor, you have chosen to disregard this risk profile questionnaire and label yourself as a \_\_\_\_\_ investor. Your Avantax Wealth Management<sup>SM</sup> Advisor will manage this strategy; however, you acknowledge that the potential for loss may be in excess of your indicated comfort level. You have reached this decision to modify your risk profile solely on your own.

Client Signature \_\_\_\_\_

Date \_\_\_\_\_